

2018

ANNUAL REPORT



Celebrating
45 YEARS



COLORADO
CREDIT UNION

2018 Year in Review:

Chairman George Faas & President Mike Williams

From our humble beginnings in 1973, with just 35 Johns Manville employees as members, our credit union has grown and flourished over the years. 2018 was a notable year for Colorado Credit Union: we completed our 45th year in business, our membership increased to more than 17,000 individuals, and we exceeded \$197 million in assets.

We are proud to be recognized as one of the strongest financial institutions in the nation in 2018, receiving a 5-Star rating from Bauer Financial. CCU has always been a safe and sound financial institution and we are pleased to have received this award for three years in a row.

Remaining financially secure through our growth, our members have always been top of mind. Every decision we make, whether it be on rates, products, services, or technology, our members' best interest always comes first. Last year, our loan rates remained competitive and our deposit rates were some of the highest in the state, helping our members reach their financial goals. We launched upgrades to the mobile app and online banking, and introduced a brand new ccu.org website, to provide our members with the latest and most convenient technology. As the credit union grows, our focus and commitment to our members will remain strong by providing relevant products, upgraded technology, and the best service possible.

At the heart of member service is our remarkable staff—we could not be where we are without them. Our staff is truly committed to providing our members with the best experience possible, and in return, we provide them with an outstanding workplace. We were named a *Best Credit Union to Work For* in 2018, and this was our fourth year in a row receiving this honor.

Volunteerism and community engagement continue to be an integral part of our culture. Last year, CCU supported more than 25 community initiatives and non-profit organizations. The cornerstone of our community involvement was our annual staff volunteer day at Food Bank of the Rockies, where we sorted and packed enough food to feed 250,000 Coloradans!

As we look towards 2019 and beyond, we do so with great optimism. We are excited about the growth opportunities and look forward to bringing our members the best products and services possible. We truly appreciate you trusting Colorado Credit Union for your financial needs. Thank you for being a member!

Special Message from President Mike Williams

I would like to take this time to personally say thank you and farewell to two CCU volunteers, as they step down from their roles: Board Chairman George Faas and Dot Lindsey of the Supervisory Committee. Both have dedicated countless volunteer hours to better the credit union and I cannot thank them enough for their service and consistent commitment.

George Faas has served on the CCU Board since 2006 and was Chairman of the Board for the past 10 years. He was active with the credit union in many capacities throughout his 25+ year career with Johns Manville. I thank George for his leadership of the Board and dedication to the credit union over the years. His legacy will continue to benefit the Board as the credit union grows and progresses.

Dot Lindsey retired from the Supervisory Committee, on which she had served for more than 40 years. Dot was previously involved with Brighton Federal Credit Union's Supervisory Committee and remained onboard as the credit union was merged into CCU. I am very grateful for Dot's guidance over the years and for her dedication in ensuring the credit union's success.

Supervisory Committee: Greg Viergutz, CPA

The Supervisory Committee retained an independent accounting firm, Holben Hay Lake Balzer, CPAs to perform a financial statement audit as of December 31, 2018. The Supervisory Committee is pleased to report that the audit resulted in an unqualified opinion. Additionally, the Colorado Division of Financial Services examines Colorado Credit Union's records and financial statements on a regular basis.



Treasurer's Report:

Paul Patricca

Colorado Credit Union had another great year in 2018 with Net Income totaling \$2,098,559 for a 1.13% Return on Average Assets (ROAA). Total Assets increased by 12.54% to \$197,028,355. Total Member Deposits increased 13.09% to \$173,575,615 and Total Loans increased by 13.19% to \$161,661,380. Net Capital increased to \$19,838,382, or 10.07% of Total Assets.

The economy in Colorado continued to improve and coupled with our prudent loan underwriting, Colorado Credit Union's loan delinquency and losses remained well below national averages at 0.14% and 0.07% respectively.

Colorado Credit Union's Board of Directors and staff remain committed to providing value to our membership through competitive loan and deposit rates by offering products and services that meet your needs. We would like to thank you for your business this past year, and we look forward to another exceptional year in 2019!

STATEMENTS OF FINANCIAL CONDITION

Assets	2016	2017	2018
Loans	\$ 109,713,000	\$ 142,824,000	\$ 161,661,000
Allowance for Loan Losses	\$ 444,000-	\$ 475,000-	\$ 605,000-
Investments Including Cash	\$ 44,549,000	\$ 22,428,000	\$ 25,087,000
Fixed Assets	\$ 4,562,000	\$ 3,846,000	\$ 3,666,000
Other Assets	\$ 4,470,000	\$ 6,451,000	\$ 7,219,000
Total Assets	\$ 162,850,000	\$ 175,074,000	\$ 197,028,000
Liabilities and Equity			
Liabilities	\$ 1,977,000	\$ 2,838,000	\$ 3,741,000
Borrowings	\$ -	\$ 1,000,000	\$ -
Member Shares and Deposits	\$ 145,196,000	\$ 153,489,000	\$ 173,575,000
Equity	\$ 15,677,000	\$ 17,747,000	\$ 19,712,000
Total Liabilities and Equity	\$ 162,850,000	\$ 175,074,000	\$ 197,028,000

STATEMENTS OF INCOME

Income	2016	2017	2018
Interest on Loans	\$ 5,076,000	\$ 5,828,000	\$ 7,277,000
Income from Investments	\$ 439,000	\$ 476,000	\$ 431,000
Other Income	\$ 3,914,000	\$ 3,642,000	\$ 3,735,000
Total Income	\$ 9,429,000	\$ 9,946,000	\$ 11,443,000
Operating Expenses			
Employee Compensation	\$ 3,682,000	\$ 3,677,000	\$ 3,762,000
Travel and Conferences	\$ 92,000	\$ 76,000	\$ 88,000
Office Occupancy	\$ 350,000	\$ 351,000	\$ 378,000
Office Operations	\$ 1,442,000	\$ 1,584,000	\$ 1,625,000
Marketing and Promotional	\$ 127,000	\$ 104,000	\$ 161,000
Loan Servicing	\$ 1,708,000	\$ 1,745,000	\$ 1,963,000
Professional and Outside Services	\$ 341,000	\$ 337,000	\$ 421,000
Other Operating Expenses	\$ 163,000	\$ 172,000	\$ 166,000
Provision for Loan Losses	\$ 120,000	\$ 144,000	\$ 240,000
Total Operating Expenses	\$ 8,025,000	\$ 8,190,000	\$ 8,804,000
Dividend and Interest Expense			
Dividend and Interest Expense	\$ 552,000	\$ 630,000	\$ 1,101,000
Other Non-Operating Expense	\$ 1,279,000-	\$ 911,000-	\$ 561,000-
Net Income	\$ 2,131,000	\$ 2,037,000	\$ 2,099,000

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45 YEARS

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CREDIT UNION
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